

March 18, 2021

Joining a SOLID Company

SOLID Surface Care, Inc. Names
Eugene C. Vaughn, III Operations Manager – Orlando, FL

What you need to know:

- Eugene C. Vaughn, III joins SOLID as Operations Manager – Orlando, FL, leaving a position as Chief Sales Officer at Atlas 10 Pavement Performance Consulting & Advisory Services.
- Vaughn will lead SOLID's expert facility surface care team's operations in the central and north Florida markets, continuing the extensive growth SOLID is experiencing as a leader in self-performing surface care innovations.
- SOLID's innovative solutions include EPA-approved deep cleaning, disinfection, antiviral treatments, and complete surface care options that allow businesses nationwide to reoccupy and reopen their buildings with effective infection control protocols in place.

Why SOLID Chose Eugene:

Because of SOLID's unparalleled reputation in the surface care world, this small, agile company continues to dominate the surface care industry. It has become a highly sought-after organization to work for by top professionals.

With Eugene's strong background in enterprise sales strategies, large-account management processes, and critical industry experience in commercial real estate brokerage and facilities maintenance services, he was the ideal candidate for SOLID's central and north Florida operations position.

"Gene's successful and varied background means he brings a lot to the table for SOLID in this time of growth," said Tony Perez, COO for SOLID. "Not only will he be managing our surface care teams, but he is also the primary contact and key relationship builder for existing and new clients. His diligent oversight of operations and customer acquisition strategies will ensure that SOLID brings our portfolio of EPA-approved surface solutions to facilities, keeping them safe, healthy, and clean as they reoccupy and reopen."

We sat down with Gene to learn more about why he chose to join SOLID.

What made you want to change careers at this point in your life?

SOLID is an industry-leading facility service firm poised for rapid growth. It's an excellent spot for me to apply my facility management services experience to help take SOLID to the next level of excellence.

Tell us about your educational background and community service experience.

I'm a graduate of Florida A&M University with a degree in Political Science and Government. I also attended the US Navy Surface Warfare Officers School in Coronado, CA, where I earned a Surface Warfare Designation.

I am on the Hanibal Square Community Land Trust advisory board in Winter Park, FL. The organization creates and preserves housing quality and affordability within Winter Park and other Central Florida communities, providing low and moderate-income families opportunities to secure housing that the residents control on a long-term basis.

How did your career path lead you to SOLID?

My career path speaks to my experience in delivering facility management services. I recently worked for Atlas 10 Pavement Performance Consulting & Advisory Services as Chief Sales Officer driving new business acquisition and as Atlas's VP National Sales and Enterprise Account Management.

Before Atlas 10, I was VP at HBC Facilities, a \$30M leading provider of world-class facility maintenance and capital project management services to major corporate clients in various industries throughout North America. My career also includes vice president positions at Grainger, CBRE, and Trammell Crow Company.

Coming to SOLID, a world-class facility solution provider, was a natural progression and a culmination of my career experience's various facets.

What intrigued you about the possibility of working with SOLID?

I was very intrigued by SOLID's national self-performing service delivery infrastructure, skilled field surface restoration craftsmanship, and future growth plans in revolutionary antimicrobial disinfecting treatments.

When I met with Tony Perez, SOLID's Chief Operating Officer, I learned more about how SOLID bases its success on the leadership of area operations managers and their craftspeople's expertise. I wanted to be part of it.

How do you see SOLID growing over the next few years?

In today's world, cleaning for health is a priority for facilities. Standard operating cleaning procedures and methods are no longer adequate to meet the ongoing threat of continuous and accidental recontamination of surfaces. Facility occupiers in multiple sectors, including healthcare, life sciences, commercial venues, and public sites, need the unique solutions that SOLID and our essential workers are here to provide. Our cleaning, disinfecting, abatement, and antiviral treatments are game-changers for facility operators and owners seeking to reoccupy space and safely bring employees back.

SOLID has many future growth opportunities, and I am proud to be a part of the SOLID team to make success happen.

About SOLID Surface Care, Inc.

[SOLID Surface Care](#), Inc. is a national team of self-performing surface care experts who deliver the highest level of care for all hard and soft surfaces and a world-class client experience. We provide EPA-approved deep cleaning, disinfection, antimicrobial and antiviral treatments, and complete surface care options, allowing businesses nationwide to reoccupy and re-open their buildings with effective infection control protocols in place. SOLID protects your surfaces, keeps your spaces clean and healthy, and exceeds your expectations. From carpet to stone to metal and wood, we care for the most precious surfaces in the world - Yours.

Curious about what makes SOLID special? [Discover why here.](#)

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